

STRUTT & NIGHTINGALE LIMITED RISK GRADES

Risk Grade ONE

"I do not want to take any risks with my pension fund. My fund should be 100% invested in cash or near cash funds. I accept that growth will be limited and the fund value may be eroded by inflation in future years." *The manager will be limited to investing in money market funds.*

Risk Grade TWO

"I want my pension fund to grow by more than bank deposit rates. I require minimal investment risks and do not wish my pension fund to be invested in equity based funds. I understand that the performance of my fund will be limited and may not always outperform deposit-based funds over the short term." *The manager will be limited to investing in money market funds, other similar near cash funds and investment grade fixed interest funds.*

Risk Grade THREE

"I want my pension fund to benefit from partial exposure to equity based funds. However, I would like a cautious approach to be adopted and expect a high percentage of my funds to be invested in non equity funds." *The manager will be limited to investing at least 50% of the funds in fixed interest funds or near cash funds and no more than 30% may be invested in equity funds. The balance may be invested in other asset classes.*

Risk Grade FOUR

"I am a relatively cautious investor but wish my pension fund to benefit from exposure to equity based funds. I do not expect all of my funds to be held in higher risk areas. I want my pension to have the potential to outperform deposit interest rates and fixed interest investments." *The manager will be limited to investing no more than 50% of the fund in equity funds with at least 25% invested in fixed interest securities or near cash funds. The balance may be invested in other asset classes.*

Risk Grade FIVE

"I would like my pension fund to have substantial exposure to equity-based funds when the manager deems it appropriate. I would like an element of caution to try and reduce the overall risk." *The manager will be limited to investing no more than 75% in equity funds. The balance may be invested in other asset classes.*

Risk Grade SIX

"I want my fund to be invested mainly in equity based funds. I understand that my pension fund will exhibit volatility but I am prepared to accept these risks to achieve potentially greater growth." *The manager may not invest more than 90% of the fund into equities, with no more than 50% in global equity funds.*

Risk Grade SEVEN

"I am seeking a high level of growth from my pension fund. I am comfortable with a higher risk investment strategy that will include a high exposure to overseas equity markets to help potentially achieve the highest possible returns". *The manager may invest the whole fund in equities, with no more than 75% invested in global equity funds.*

Risk Grade EIGHT

"I am an experienced investor who is comfortable with the investment manager adopting a very aggressive strategy at all times. I understand that my pension will have a substantial exposure to equity based funds and will show great volatility, which might lead to significant under-performance during times of market weakness". *The manager may invest all the funds in global equity funds.*